

✓ No meet - 1/1/53 (cont)

✓ 101/538. De-De-De-De

(2.8.2)

140

✓ Cost of 93418

✓ To A 20% of ctr. (1731 = 346)

✓ Do.

✓ 559 - Mayfield Hts, O - (C. Cleveland)

✓ Approve layout. (Ideal Store!)

✓ No Adress, Mich. (10 m)

✓ 1000

✓ 1650' of 30' atrs.

✓ 2 R. + Bath rm in base

✓ 725 M sales area

✓ 952 M net area on layout on 150' x 96'

✓ 561 M

✓ going into '55 program.

✓ 1/1/53 (28) - 9 m - 1000 - consideration of list of stores for 1953, a

area - 1,000 - 2 m - 4105 - (2.8.2 - 2.8.2).

11000' of ft for your new Dept. Store - 1900' over 1000' of ft, while

stores - total 35,000 - (1000' over 1000' of ft, while) - 35,000

✓ "Hal plan layout doesn't look good for our business" (2.8.2)

✓ "Stay what we super market is here."

✓ "Womington has been a failure" - J.C. - (2.8.2)

✓ Exclusive - (2.8.2)

✓ Declined.

✓ Clayton, Mo. (new store (2.8.2))

✓ Jackson - (old store (2.8.2)) - constr. cost 158 M; st. sales 350 M.

✓ 2nd floor 10' - no basement. - 80' x 140'

✓ 29 stock, 10 ft. fls.

✓ A market in here, more our proposed store.

✓ Lower guaranteed.

✓ Cost 15,000 in 5% off 400 M; + 9% and 200 M. - approved (2.8.2)

✓ No meet - 1/1/53 (28) (cont)

✓ 4323 Oak Park, Ill. - (2.8.2 for C. L. Y.)

✓ discuss York's letter of 1/1/53 on ctr. conversion.

✓ These runs out in Aug. 53.

✓ Job of 5 "15,000. - "good gamble at this figure" (2.8.2)

✓ Conversion + modernization @ 15,000, a few, with

✓ ✓ OK.

✓ No Adress, Mich.

✓ approve std cost of fit on basis of latest approved

✓ layout dated 1/1/53 - 452 M. (cont. cost).

✓ (Avg. cost 403 M)

✓ 1650' atr. feet. ("Own walls, roof + base")

✓ 30 stock & fls - air-cond. - Parking is rear. - 12' fls.

✓ off. on 12' fl. - girls 1/4's in base.

✓ 564 net cost.

✓ Sales net 620 M (act); net. net prof. 54,421. (118% m.)

✓ 91% net. a. net.

✓ Comp. - D.W.W. McCallum, Morris.

✓ Approved - 452 M, or less ("6500") - 14,000 all. and

✓ (✓ 431.5 M. - "working")

✓ Sprinkler 22 - (2.8.2)

✓ Broad lapide - eliminate sprinklers (\$1000)

✓ W. Womington - 14,000 cost for " - eliminate.

✓ 5276 Toronto - (young man David) (2.8.2)

✓ 86 x 140 - 1200' atrs. - 30 stock fls.

✓ Partial 2nd fl. - 10' off. + galle 1/4's 2nd fl. rear. (not to a big)

✓ constr. cost 365 M.

✓ Sales per ft. est. 1000.

✓ " 1st 455 M; net prof. 54 M.

✓ Start ab. 1/1/54

✓ approved.